

## Europe's leading customs company KGH acquires Kuper – consolidates market leadership in Europe

KGH Customs Services has acquired Kuper Douaneservice in the Netherlands, thus strengthening its position as Europe's leading and fastest growing independent partner for customs compliance.

Kuper has its head office in Nieuw Amsterdam but also has a team in Rotterdam as well as an office at Schiphol airport. Kuper has been a thought leader on the Dutch customs market for more than 80 years. After the acquisition, KGH will have over 430 employees in 8 countries.

The acquisition of Kuper Douaneservice follows KGH's recent expansion in Germany and Austria, and is a part of its long-term strategy to develop a full-fledged pan-European customs company, capable of offering comprehensive customs services in all major European countries.

Kuper was founded in 1924 and has since been a major player in the Dutch customs market. Kuper's service portfolio complements the offerings by KGH in the region, which now will include customs and VAT representation, customs consulting and customs training.

– With the acquisition of Kuper, we will further strengthen our offer to our European customers, says Vidar Gundersen, CEO of KGH. We are especially pleased that Johan Kuper, with his long term customs expertise and experience, will continue his work in the company. Johan Kuper will assume the role of VP and Managing Director for the KGH companies in the Netherlands, Belgium and UK.

– We are very excited about joining KGH, says Johan Kuper, Managing Director at Kuper. We look forward to support KGHs European customers and with our long experience in the Dutch market we are confident that we can provide them with a great service. At Kuper we have also developed many new innovative customs solutions that are ready to be launched into the key European markets and with the KGH network, we have the opportunity to make this possible.

### Contact:

Vidar Gundersen, CEO, KGH  
Johan Kuper, CEO, Kuper

+46 70-346 29 00  
+31 651-40 53 60

vidar.gundersen@kghcustoms.com  
johan@kuper.nl

www.kghcustoms.com  
www.kuper.nl



Vidar Gundersen



Johan Kuper

*KGH Customs Services is Europe's leading independent partner for customs compliance with more than 430 employees in 8 countries (Sweden, Norway, Denmark, the Netherlands, Belgium, Germany, Austria and UK). Our 30 operational offices are located at the key border crossings of Europe and in several locations we operate our customer support 24 hours a day, every day of the year.*

*With more than 45 years of experience and focus on customs matters, KGH provide customs solutions within the business areas of Customs Representation, VAT Management, Customs Consulting and Border Services.*

*KGH has more than 12,000 customers from all type of industries across Europe. The company turnover 2010 was 46 million euro. KGH Customs Services is owned by its management and by the investment fund Procuritas (PCI III).*